



Introducing

OSIWin Suite

OSiPOS
Point of Sale

OSIWin Suite

In the following pages we would like to introduce you to the components of the new

OSIWin Suite

- ◇ OSIComs Server and Client
- ◇ OSIPOS WebSync Server and Client
- ◇ OSIPOS Retail Order Import System and Distribution Model
- ◇ OSIPOS Sales and Budgets
- ◇ OSIPOS WhatsGoinOn
- ◇ OSIPOS sCoZz CenTral

OSIPOS Point of Sale software is celebrating 25 years and is constantly progressing to provide for the needs of Australian retailers. Being guided by inventive surf and sport retailers in particular, this program has developed to have a major presence in these retail areas

Proudly Australian owned and Australian written, OSIPOS Point of Sale Software is based in Perth, Western Australia, with representatives in Victoria, New South Wales and South Australia supporting a vast client base throughout Australia and New Zealand

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OSIComs Server and Client



OSIComs is a state-of-the-art, Internet-based program that provides a synchronous, stable communications platform between OSIPOS head offices and their stores. In the event of a failed connection between sites, no actual data is lost. Once the connection is restored the missing data will automatically be sent from the clients and update head office. This replaces the overnight dial-up 'comms' sessions and runs in conjunction with **OSIPOS WebSync**

To enhance the communications between management and stores is the built-in **OSIComs Interstore Messaging Service**

- ◇ **OSIComs Server** sits on the head office server and **OSIComs Client** is installed at all the branches
- ◇ **Ensures secure, authenticated, encrypted** data
- ◇ **Flexible activity updates** in user-defined time-sliced intervals, specific times or manual polling
- ◇ **100+ simultaneous active connections** between head office and branches
- ◇ **Unique OsiZDL** technology (zero data loss)
- ◇ **National or International**
- ◇ **Instant notification** to OSIPOS Support Staff via email of any disconnection / errors for prompt action
- ◇ **Runs on dial-up or broadband** modems
- ◇ **Automatic error recovery** if connection is lost
- ◇ **Uses Internet connection** and the cost of a simple local call
- ◇ **Beneficial savings** in phone connection for local, STD, interstate or overseas branches

If you are running a Head Office and you are not running OSIComs and OSIWebSync you are
SUCCESSFULLY ... WASTING MONEY !

OSIComs Interstore Messaging Service

- ◇ **Sends messages** to the stores or Admin (Admin can load the standalone OsiMessaging system)
- ◇ **'Return receipt' system** notifies the sender that the message was received and viewed
- ◇ **Branches can message** each other
- ◇ **Management / users can create groups** - for example: if the Manager sends a message to the branch he will know who has/hasn't read the message
- ◇ **After 20 seconds 'no receipt'** a failure notification will be sent to the sender

OSIPOS WebSync Server and Client



OSIPOS WebSync runs side-by-side with OSIComs controlling the preparation and processing of data transmissions between head office and branches. With its new design, the WebSync can deliver information to all stores as it occurs, reflecting inventory, orders, credit notes, gift vouchers in next to real time. Within minutes of a stock line being created at head office all shops have the information.

WebSync can be set to communicate at regular intervals—from every minute to 24 hours +. Of additional benefit is the automatic scheduling of maintenance procedures that must be performed out of business hours.

Just imagine the increase in productivity and decrease in your phone bill OSIPOS WebSync

- ◆ Internet-based communication intervals can be set from 1 minute to every 24 hours
- ◆ OSIPOS WebSync Server sits on the head office server with OSIPOS WebSync Client installed at the branches
- ◆ Operations Progress Event Log displays current and scheduled procedures
- ◆ Restocking can now be performed as many times as required per day
- ◆ Store Transfers are updated in the next session
- ◆ Gift Vouchers and Credit Notes are global with a master list held at head office
- ◆ All shops are immediately notified on issue or redemption of gift vouchers and credit notes—providing maximum security
- ◆ VIP loyalty cards can be used in any of the stores
- ◆ Customer Accounts can be used across any of the stores
- ◆ Overseas and Australian sites can have separate communications scripts
- ◆ Special files can be sent to and uploaded from individual stores at any time
- ◆ WebSync is scheduled to turn off for specific hours to allow maintenance, backups, automatic updates, end of month procedures

◆ Instant data updates

- ◆ Addition / modification / deletion of stock lines
 - ◆ Stock receiving
 - ◆ Store transfers
 - ◆ All sales transactions
 - ◆ Gift Vouchers
 - ◆ Credit Notes
 - ◆ Price updates
 - ◆ Customer accounts (including charge, lay-by)
 - ◆ VIP Loyalty program information and accounts
 - ◆ Staff accounts
 - ◆ Supplier details
 - ◆ Supplier transactions
 - ◆ Purchase Orders
 - ◆ Staff Logon-Logoff
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- ◆ OSIPOS WinMacro scheduled automatically so your data is regularly re-indexed
 - ◆ OSIPOS WinMacro now includes sorting gift vouchers, credit notes and updates the OSIPOS sCoZz CenTral reporting hub
 - ◆ OSIPOS WhatsGoinOn, Retail Order Import System and Distribution Model, Sales and Budgets, and sCoZz CenTral use WebSync to synchronise data from the stores

OSIPOS Retail Order Import System and Distribution Model



The **OSIPOS Retail Order Import System** helps you select style ranges, create and control purchase ordering including style allocations across multiple branches, incoming supplier confirmations and credits for a single store through to international buying groups all from the comfort of your favourite chair

Then when the stock arrives the **OSIPOS Distribution Model** takes over. The head office/warehouse calls up purchase orders into the Distribution Model which prints picking slips, transfer slips and keeps record of your delivery box numbers. The final processing receives the stock, prints barcodes (if required) in pack breaks by stores and automatically transfers the stock in OSIPOS to its destination

- ◇ **Schedule automatic downloads** of style ranges and catalogue pictures (where available) from each of the major supporting brands (email notification available) or download from the OSIPOS web site
- ◇ **Range information includes** supplier style code, description, size, colour, delivery availability by month, season, pack breaks, barcodes (including international) and pictures !
- ◇ **View catalogue pictures** as you select your purchases (where provided by the supplier)
- ◇ **Import only the ordered lines** or complete ranges direct into OSIPOS
- ◇ **Add new size ranges** on the fly
- ◇ **Unlimited stock lines** in the stock base
- ◇ **Simple linking** between Brand stockbase and your OSIPOS stockbase with ability to clone from a parent range
- ◇ **Pricing override** for RRP and costing by individual price level
- ◇ **Stockbase classification override** by department, sub-department, product, category and season
- ◇ **Automatically generated Lookup Codes** option with the first 3 letters of the brand, plus the category - for example BILTEE
- ◇ **Purchase Orders with pre-determined store splits** can be created by warehouse for branches and tracked by Supplier account numbers
- ◇ **Replicate complete Purchase Orders** or distribute using specific split % across other stores

- ◇ **Email orders** to your suppliers
- ◇ **On the fly calculations** for order values and quantities
- ◇ **Instant view** of the orders against a single line in a range across all branches
- ◇ **Generate summaries** on each style showing order number and delivery

Then the **OSIPOS Distribution Model** kicks in

- ◇ **Distribution by store** is based on your original purchase orders
- ◇ **Picking slips per store** are automatically produced
- ◇ **Quantity confirmations / adjustments** can be entered by staff
- ◇ **Stock is received** in OSIPOS
- ◇ **Box numbers** allocated for delivery can be recorded for each store
- ◇ **Stock can be automatically transferred** according to the store allocation
- ◇ **Barcodes are automatically printed** (if required) according to the style pack breaks and individual store allocation
- ◇ **Transfer slips** are generated on a store-to-store level

OSIPOS Sales and Budgets



OSIPOS Sales and Budgets allows management to control day-by-day, weekly or monthly sales and banking budgets for head office, branches and single stores, based on past year's figures. Nett earnings and budget shortfalls are two key factors in any business and these are quickly identified with the program.

Graphing individual store's performances will make this tool beneficial for managers and the data can be simply exported into **OSIPOS WhatsGoinOn**

- ◇ **Head Office with branches or single stores** will benefit from this program
- ◇ **3 year comparative budgets** by financial or calendar year
- ◇ **Prepare budgets** based on last year's sales with options to increase sales figure by specific % gross profit
- ◇ **Budgets can be refreshed daily or weekly** depending in management's requirements
- ◇ **Creates sales and banking budgets**, day-by-day, week or month for head office and branches
- ◇ **Shows net earnings**, net sales figure excluding or including GST , including gross profit \$ value and gross profit %
- ◇ **Identifies budget shortfalls** with MTG / YTG (month-to-go and year-to-go) figures to achieve gross profit (both \$ and %)
- ◇ **Colour coded** sales and balance figures include the tender transaction type and any unpaid balances
- ◇ **Import sales and banking budgets** from Excel (with options of including and excluding GST)
- ◇ **Populates and graphs budgets** for individual branches
- ◇ **Store logo** (jpg) can be set to appear on top of spreadsheets
- ◇ **Exports data** to Excel for printing and graphing

Then export into **OSIPOS WhatsGoinOn**

- ◇ **Simple export routine** into **OSIPOS WhatsGoinOn** saves time-consuming entering of individual figures

OSIPOS WhatsGoinOn



WhatsGoinOn is an online system that allows management to monitor sales vs targets, by dollar and unit values. From your office computer you can see at a glance “whatsgoion” at all stores. This powerful, simple to use tool assists with team building and sales strategies. Budget figures can be imported from the **OSIPOS Sales and Budgets** program or any Excel spreadsheet

Then imagine ... sitting in your hotel room half way across the world connect to the Internet. On your company's web site, you can see up-to-the-minute **WhatsGoinOn** sales tracking and graphing

- ◇ **3 year comparative target figures** can be set up by calendar or financial year
- ◇ **Daily Targets** for each store
- ◇ **Sales targets** by dollar value and/or units
- ◇ **Figures cover all retail outlets**, including where head office is also a retail outlet, or you can select specific stores
- ◇ **Ideal marketing tool** for staff incentives
- ◇ **Identifies best sales person** for the day on the main window
- ◇ **Identifies slow-moving periods** where staff may need a gentle (or not so gentle) nudge
- ◇ **Flexible reporting** can be set up by management using *any individual, group, or combination of stockbase classifications* to monitor trends
- ◇ **Import data** from **OSIPOS Sales and Budgets**
- ◇ **Export data** to Excel
- ◇ **“Big Brother” concept** essentially, controlled at head office

		TOTAL	
	Target	Sales	%%
GROUP	0	0	0.00
2 STH YARRA	0	0	0.00
3 MELB CITY	0	0	0.00
4 PADDINGTON	0	0	0.00
5 CHATSWOOD	0	0	0.00

- ◇ **WhatsGoinOn** runs on your business website and must be set up with full security
- ◇ **“Live” on the Internet** see **WhatsGoinOn** back at the office
- ◇ **Regularly updated** through OSIComs and OSIWebSync
- ◇ **Graphed** showing sales vs targets by hourly intervals and dollar value

OSIPOS sCoZz CenTral



OSIPOS sCoZz CenTral is a sales reporting hub designed as a forecasting tool for buyers. Information covering three year's sales, inventory and movement, profit margins, stock on hand, stock sold and cost of goods sold is available in one screen. By comparing weekly, monthly, yearly and season-to-date figures you will have the basis for next season / year's purchasing at your fingertips.

OSIPOS sCoZz CenTral looks at the business as a whole and gives you a snapshot by category and division of what's moving and what's not. You can design a rolling inventory taking into account all the factors that will affect future buying plans

- ◆ **Quickly identify best sellers** and equally importantly worst sellers
- ◆ **Identify low stock holdings** so that you can quickly restock
- ◆ **Easily recognise trends** in sales between stores
- ◆ **Compare** weekly, monthly, yearly and season-to-date figures
- ◆ **Drill down and report** on total sales, by stores, then individual styles
- ◆ **Export your reports** to Excel where the data can be manipulated, formulated, and graphed to suit your needs
- ◆ **Install on any management PC** for marketing or buyers stations whether at head office or in a single store environment
- ◆ **Installed on a laptop** you can use **OSIPOS sCoZz CenTral** in the office and it automatically updates a copy for use off-site
- ◆ **All inventory / sales related reports** you can create in OSIPOS can be created in **OSIPOS sCoZz CenTral**
- ◆ **Fabric classifications** and tracking adds a new dimension
- ◆ **Information is maintained** by week and by month
- ◆ **3 year's comparative figures** available by calendar or financial year
- ◆ **Regularly updated** either on-line or as part of an unattended maintenance schedule driven by the **OSIPOS WebSync Server**
- ◆ **Users can design** streamlined, essential reporting that specifically suits the business

Use **OSIPOS sCoZz Central** to

- ◆ **Design your own ROLLING INVENTORY** that considers all the aspects that may impact on your future purchasing
- ◆ **Set up divisions** and the rolling inventory considers budgets, sales for last 5 years, gross profit, wages for all shops (taken from your accounting package) and last year's figures comparing likes to likes
- ◆ **Budgets become actuals** as months move on
- ◆ **Check department splits** to see what the inventory was, stock turns based on ideal beginning of month, budgets and sales, projections
- ◆ **Create graphs** for each of the shops

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